



About Xylem

One Xylem

We are united in our focus to be the leading global provider of water and wastewater applications.

Xylem is a global leader in water technology across both clean and waste water applications, and operates in over 150+ countries.

Xylem is a single company with multiple brands, all focussed on solving the most challenging water issues in multiple industries. Our aim is approach the market as one entity, focused on the best products, application expertise and aftersales support for customers, across all of our core markets within Europe, the Middle East, India, Russia and Africa.

Xylem manufactures a range of products which touch on numerous parts of the building and manufacturing processes. We felt the time was right to bring all of the brands into one single organisation offering customers one contact for all applications. For example, it is entirely possible that a Lowara pump is pumping clean water into the manufacturing process and a Flygt pump is being used to pump wastewater at the other end.

What's more, if the plant is producing a large amount of wastewater it is highly likely that a Wedeco ultraviolet or ozone treatment solution is being used before discharge into the water course. Now that customer can deal with one organisation for all their needs.

The brands and their heritage will remain, but we will go to market as one company, Xylem.

Our customers.

For our customers, our unified approach under the Xylem brands means that they will have one single point of contact. Whereas before they may have had to liaise with a brand representative for each Xylem product used on a project, from now on, all contact will be centralised to make communication much easier. There will be one person with one voice, but with the full support of an array of technical experts behind them.

This new approach allows us to offer customers comprehensive technical advice which draws on the experience and expertise of our technical specialists. The in-depth knowledge we now collectively possess stretches far across the building and manufacturing processes, which means we can consult on an installation within the wider project team and highlight issues which may not have occurred to our customers.

Our services.

Xylem has always prided itself on offering exceptional levels of service and support to customers across all of our brands.

Our staff.

The knowledge and expertise of our staff is one of our most important assets and we are constantly continuing our investment in training and development. For instance, all of our customer-facing people are being required to go through a comprehensive training programme covering everything from pump and pumping system basics, through to the technology behind variable speed drives.

of efficient and sustainable water technologies and

The importance of training can be demonstrated by the dynamics of our markets. The transportation, treatment and use of water, be it in the municipal or building services sector is now highly regulated. Environmental efficiency standards, such as the ErP Directive, have placed strict control on the types of pumps that can be manufactured and marketed to end-users, regardless of whether those end-users are operating a sewage pumping station or a modern office block.

Our biggest opportunities.

One of our big focuses is our ecocirc XL circulator pump. It builds on the technological advancements we made with our original domestic ecocirc, but is designed to be used within the industrial and commercial marketplace. It is a symbol of various parts of Xylem EMEIA combining to create a product that can be used by a variety of end-users across several of the company's key markets.

The complete Xylem brand offering.

Xylem is now offering a single network of sales and service to provide you the best customer experience.

Our mission is to be the best provider of complete fluid handling solutions.

AANDERAA

GOULDS
WATER TECHNOLOGY

pureHM

TIDELAND

AC FIRE
PUMP

godwin

pure
TECHNOLOGIES

VALOR WATER
ANALYTICS

Bell & Gossett

HYPACK

rule

visenti

BS
Bellingham
+ Stanley

JABSCO

SANITAIRE

VSI

-ebro-

LEOPOLD

sensus

WachsWater
SERVICES

emnet

LOWARA

SI Analytics

WEDECO

FLOJET

mjk

Smith-Blair

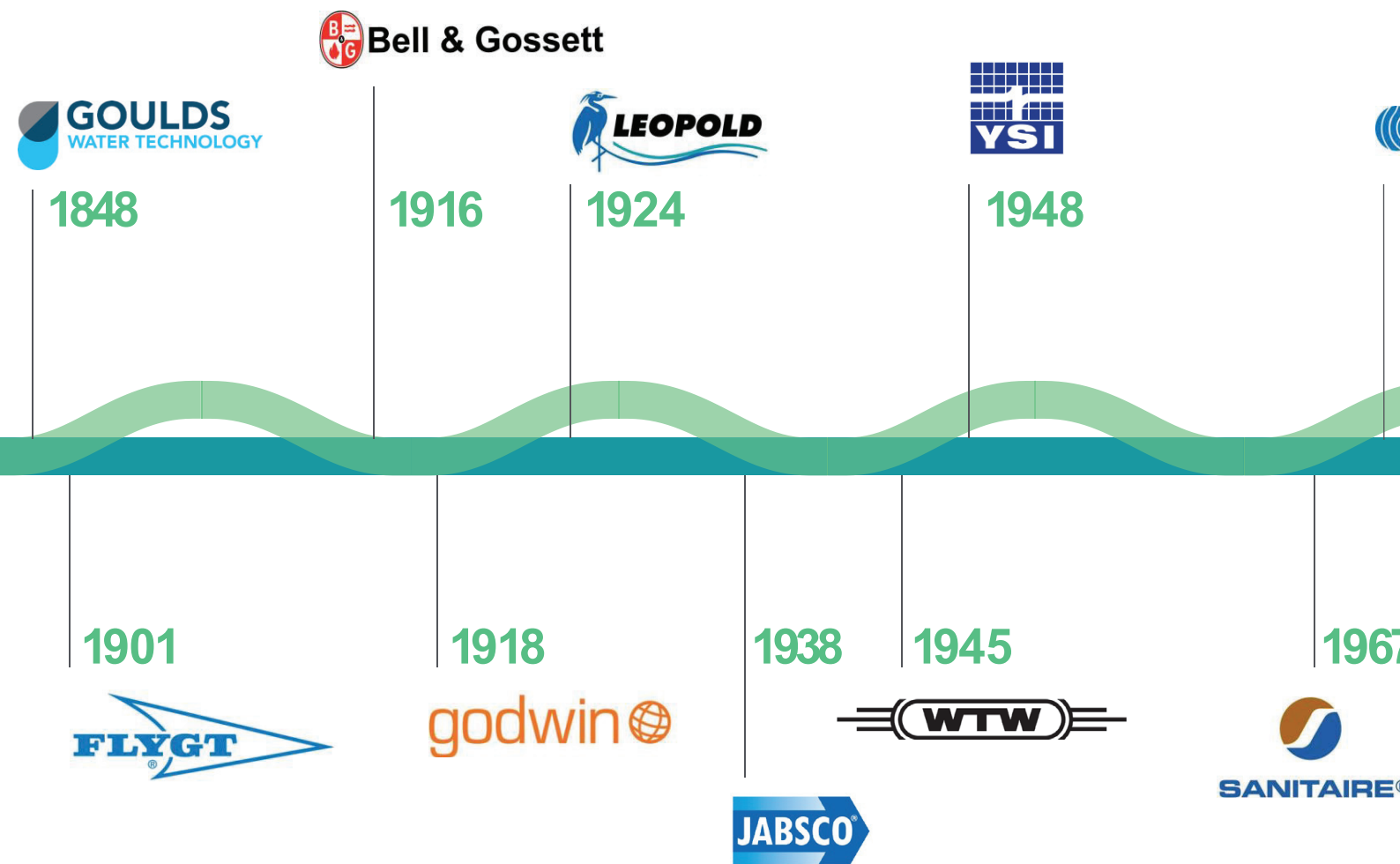
WTW

FLYGT

O+Analytical

SonTek

The leading water technology provide



brought together the most innovative brands

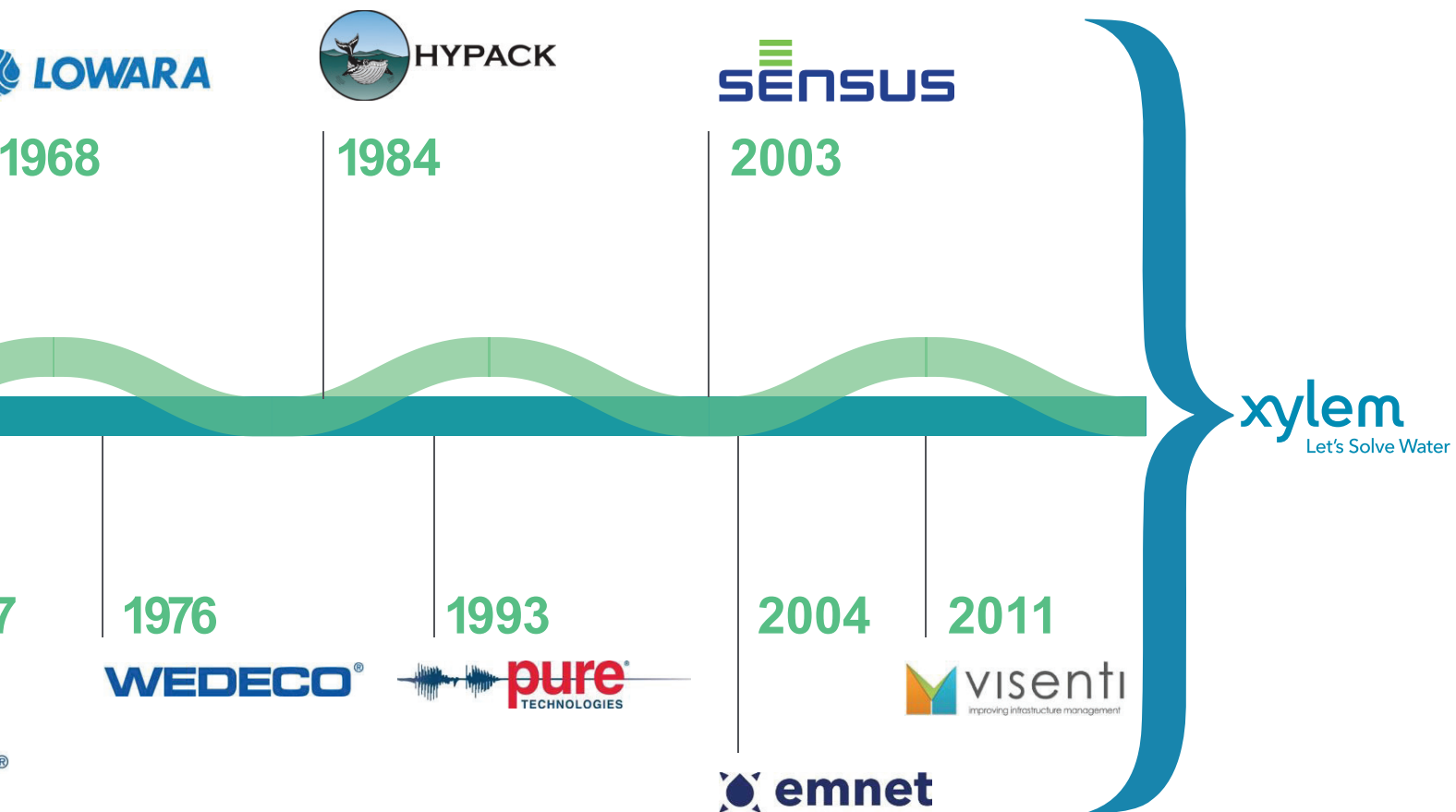
But our heritage spans more than a century.

been transforming how the world gains access to clean water.

e world's most trusted brands, such as Flygt, Godwin, Bell & Gossett, among others.

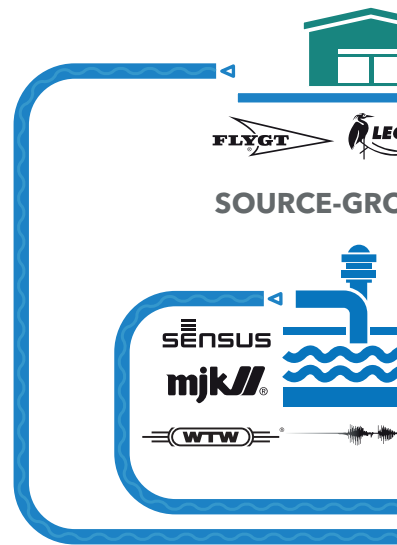
. In recent years, our acquisitions of innovation leaders such as Sensus and Pure Technologies
ormation to become an advanced technology solutions provider.

er in the industry

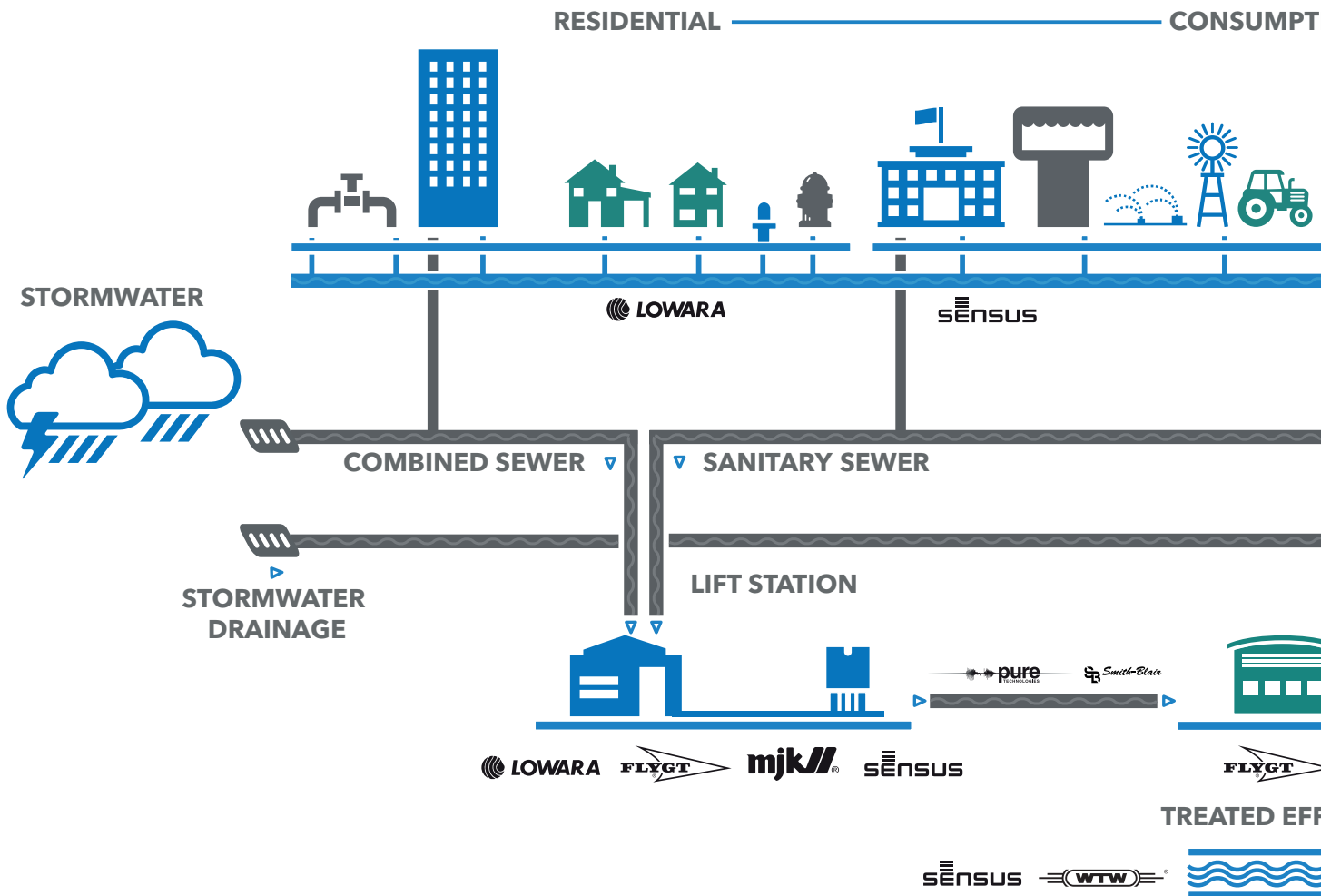


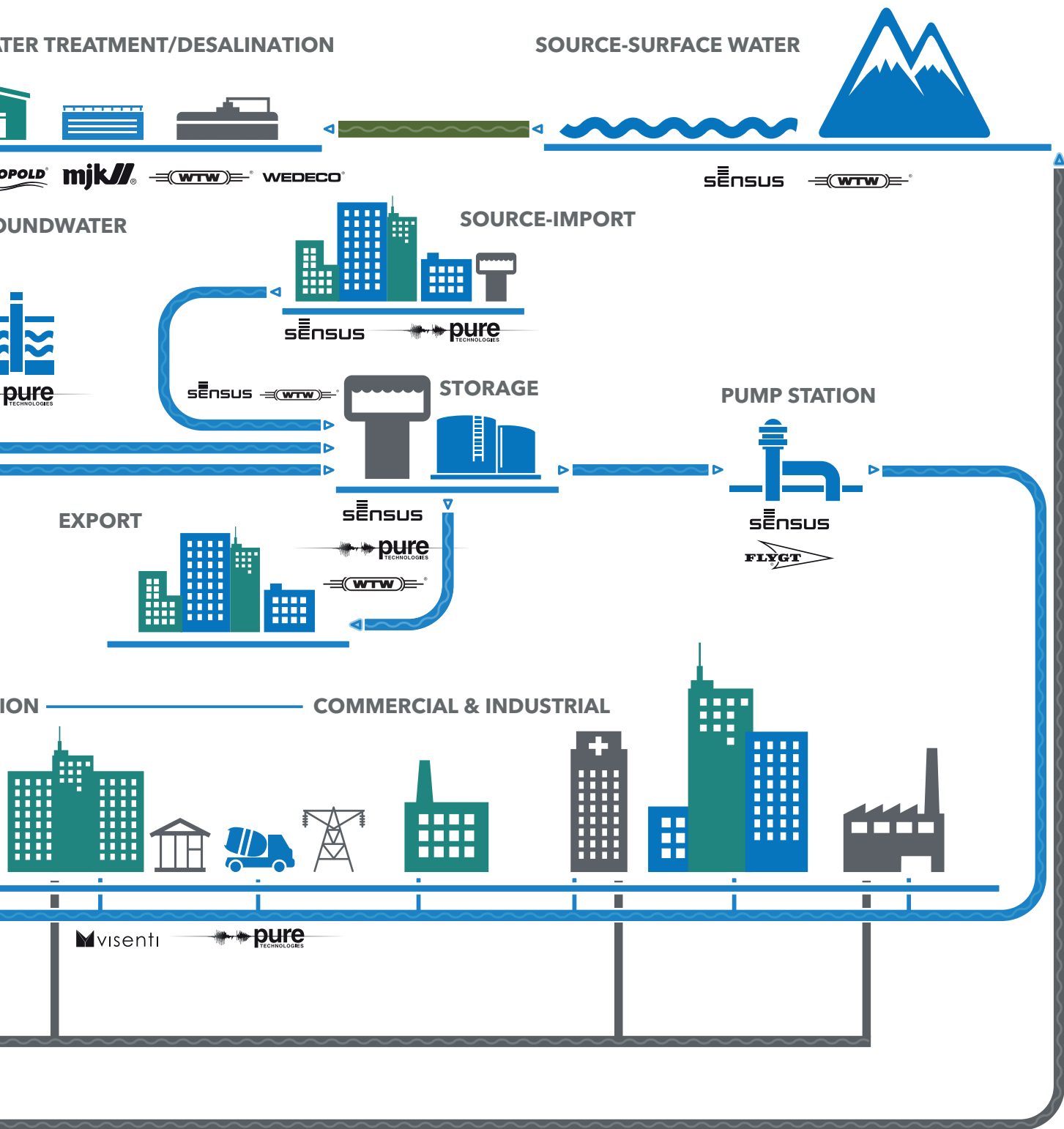
Solve More Challenges Across the Water Cycle.

SURFACE WATER



SOURCE-GROUNDWATER







Our People

More than **16,000**



Our Customers

Partnering with our
customers to build **strong,**
lasting relationships



Our Solutions

Bringing together **advanced**
technologies, application
expertise and **smart**
sustainable solutions



Our Brands

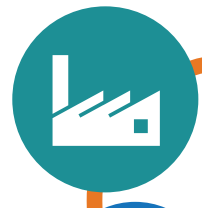
Market-leading brands with
a legacy of **over 100 years**
supported by a solid **TotalCare**
service portfolio

We care for water...



2019 Revenue

~35%
Industrial



~10%
Commercial
Building Settings



Operating in

~400
sold in ~150 countries

is a leading global water technology company
committed to developing innovative technology solutions
to address the world's water and critical infrastructure challenges.



Measure
Assess
Diagnose
Repair

... and beyond



0 locations
in more than
50 countries

2019 Revenue



NYSE
Trade Symbol



Global Headquarters

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www.xylem.com



Because Every Drop Counts

Our corporate social
responsibility program

Providing safe
water and
sanitation solutions
since 2008 to
4.2
million+
people

Responded to
44+ water-related
disasters
with clean water
infrastructure

Grants to
non-profit partners
75

Engaging our employees,
customers and partners

180,000+ hours volunteered
(2016-2019)

58% of employees
engaged in **950** events (2019)

3,500 external
stakeholders engaged (2019)

Xylem solves customers' challenges

Xylem solves customers' challenges combining its world-class solutions, with the power of new data and analytics platform, to create bold, new ways to help the customer strengthen, optimize and drive major, new efficiencies across your operations.

STRESSED WATER SUPPLY

Challenge

Maintain the health of traditional water sources and execute a water source diversification strategy

Solutions

Xylem's leading-edge technologies monitor, pump and treat water from all sources and enable water reuse

AGING INFRASTRUCTURE

Challenge

Utilities have to effectively assess and identify high-risk areas for repair/ replacement before problems occur

Solutions

Xylem's intelligent pipeline and critical infrastructure services perform condition assessment, identify defective assets, provide bypass services and replacement technologies, reduce or eliminate combined sewer overflows and leaks/non-revenue water

STORMWATER & FLOODING

Challenge

Significant increase in severe weather patterns is causing flooding and related damages to communities

Solutions

Xylem's flood management solutions include sensors for early warnings, dewatering for disaster response, communications for recovery and submersible pumping for resilient infrastructure

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es



UTILITIES

REGULATORY COMPLIANCE

Challenge

Utilities must successfully comply with a growing body of compliance regulations

Solutions

Xylem's analytics and sensors evaluate a broad range of water quality parameters, and our technologies treat water and wastewater to meet regulatory standards

NON-REVENUE WATER

Challenge

Utilities have an important opportunity to reduce persistent and costly water losses from leaks and faulty meter readings

Solutions

Xylem's broad portfolio of solutions monitors for, and identifies, water leaks, as well as faulty meters. Our communications network enables point-to-multipoint communications throughout the system

OPERATING STRATEGY REDUCING COSTS

Challenge

Utilities want to lower operating and energy costs, and leverage new revenue opportunities

Solutions

Xylem offers industry-leading pumping and treatment solutions for energy efficiency, and software-enabled solutions to optimize operations and identify revenue opportunities

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6





COMMERCIAL BUILDINGS

CONSISTENT WATER PRESSURE AND TEMPERATURE

Challenge

Increasing comfort in buildings

Solutions

Reliable booster and HVAC systems, efficient surface and submersible pumps, flow and heat meters, water disinfection systems, heat transfer products, variable speed pump controllers and drives

EFFICIENT AND RELIABLE REMOVAL OF WASTEWATER, STORMWATER AND EXCESS DRAINAGE

Challenge

Ensuring trouble-free wastewater disposal

Solutions

Clog-free and self-cleaning pump technologies, versatile dewatering solutions, adaptive and plug & play pump stations, waste water disinfection systems, drives, monitoring and control systems

QUICK AND EFFECTIVE RESPONSE TO FIRE

Challenge

Protecting people and buildings from fire

Solutions

Automatic fire suppressant systems, flow meters, independently-powered back-up pumping and portable drainage systems

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RESIDENTIAL BUILDINGS

CONSISTENT WATER SUPPLY AND WATER PRESSURE

Challenge

Increasing comfort at home

Solutions

Reliable booster and water pressure systems, efficient surface and submersible pumps, flow meters and water disinfection systems

SMART MANAGEMENT OF HEATING AND DOMESTIC HOT WATER SYSTEMS

Challenge

Increasing efficiency and comfort

Solutions

High-efficient wet-rotor circulators, hot water recirculation systems and remote readable heat meters

EFFICIENT AND RELIABLE REMOVAL OF WASTEWATER, STORMWATER AND EXCESS DRAINAGE

Challenge

Ensuring trouble-free wastewater disposal

Solutions

Reliable wastewater drainage and versatile dewatering pumping solutions with grinders

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INDUSTRIAL

INCREASING PRODUCTIVITY THROUGH PROCESS OPTIMIZATION

Challenge

Prevent costly downtime

Solutions

Xylem provides reliable and efficient waste and process water management, water supply, pressure boosting, heat transfer, treatment, and fire protection solutions

MAINTAINING OPERATIONAL CONTINUITY, WHILE REDUCING SPEND

Challenge

Minimize production disruption; adhere to budgetary constraints

Solutions

Xylem offers flexible and modern engagement models to suit CAPEX, OPEX or Total Cost of Ownership requirements, including rental and service options

COMPLIANCE WITH ENVIRONMENTAL REGULATIONS

Challenge

Meet or exceed requirements, and align with changes to waste discharge limits

Solutions

Xylem provides market-relevant and applications-based fluid management expertise to address the most complex requirements with customized equipment and treatment solutions

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Our Vision and Values

Our values define and guide, and help us serve our customers with excellence:

We solve water, and we do it with respect. For each other, for others, and for our planet. We know that a robust cross-exchange of ideas and perspectives is critical to success, and we champion diversity and inclusion across our organization, and encourage everyone to bring their authentic selves.

We take responsibility for our actions, our behaviors, our customers and the people they serve. We believe we have a responsibility to our communities to solve water – to educate about water issues and

to help communities in need with their water challenges.

We behave with integrity, being honest, true and ethically aware. We hold ourselves and our teams to the highest standard.

We are fiercely creative, never bound by the world of today. (We make creativity a key part of our partnerships with operators like you.)

We think outside of the box, always seeking to unlock the next innovation that will make managing the world's water even more effective, and efficient.



Respect



Responsibility



Integrity



Creativity

Xylem Watermark Improves Water Access and Education

Committed to our mission. Xylem Watermark, our corporate social responsibility program is on a mission to provide education and access to safe water to ensure healthy lives, gender equality and resilient communities. In a world where more than 785 million people lack access to water, and over 2 billion lack improved sanitation*, we're using our expertise and technologies to make a difference.

Focused on urgent needs.

We work to create measurable results in three key areas:



Healthy Lives



Gender Equality



Resilient Communities

*Source: UNICEF/WHO

Collaborate
Beyond o
by offerin
equipment



Water tower pr
& hygiene



World Water Mo

Engaging
We ampli
Their volu

PROG

1
EMPLOY
HOURS

In 201
stakeh
engag
efforts

Make your mark.

To learn more about Watermark, visit xylemwatermark.com

ter Around the World

ating with best-in-class nonprofits.

our focus areas, Watermark addresses a wide range of water challenges
g nonprofit organizations financial support, water technology, sanitation
nt and hygiene education. Our signature partners include:



g our Employees and Stakeholders.

fy the impact of Watermark through our employee engagement program.
unteer work and financial contributions advance our sustainable solutions.

GRAM HIGHLIGHTS (2016 - 2019)

80,000
EE VOLUNTEER
SINCE 2016

9,200+
EMPLOYEE
PARTICIPANTS IN 2019

3,500+
STAKEHOLDER
PARTICIPANTS IN 2019

2,500+
VOLUNTEER EVENTS
SINCE 2016

9, Xylem Watermark expanded programming to include Xylem external
olders in addition to employees. The focus of Xylem Watermark has become
ing both our employees and stakeholders in volunteerism and engagement
in order to generate social impact in communities around the world.

Notes

[illegible]

Notes

[illegible]

Xylem |'zīləm|

- 1) The tissue in plants that brings water upward from the roots;
- 2) a leading global water technology company.

We're a global team unified in a common purpose: creating advanced technology solutions to the world's water challenges. Developing new technologies that will improve the way water is used, conserved, and re-used in the future is central to our work. Our products and services move, treat, analyze, monitor and return water to the environment, in public utility, industrial, residential and commercial building services, and agricultural settings. With its October 2016 acquisition of Sensus, Xylem added smart metering, network technologies and advanced data analytics for water, gas and electric utilities to its portfolio of solutions. In more than 150 countries, we have strong, long-standing relationships with customers who know us for our powerful combination of leading product brands and applications expertise with a strong focus on developing comprehensive, sustainable solutions.

For more information on how Xylem can help you, go to www.xylem.com