



## Partnership of a Lifetime Customer Success Story Featuring Our Partnership with Tencarva

Dear Team,

We're excited to share a brand new **Customer Success Story** that highlights our strong relationship with **Tencarva**, a company based in Greensboro, NC (USA) and the impact we've made together! This success story highlights our **Partnership of a Lifetime** and is the first in a new series focusing on our commitment to being customer-centric.

Our collaboration with Tencarva has driven impressive results, from boosting operational efficiency to enhancing customer satisfaction.

### Key Highlights:

- **Collaborative Partnership:** How our tailored solutions and support strengthened Tencarva's operations.
- **Shared Values and Goals:** Details of how our shared vision and goals help strengthen our collaboration.
- **Ongoing Commitment:** How this relationship continues to evolve and create new opportunities for both parties.

### Where to Find It:

- This new collateral can be found on the [Xylem Brand DAM](https://xylem.webdamdb.com/bp/#/folder/5004937/160283544) or via this link: <https://xylem.webdamdb.com/bp/#/folder/5004937/160283544>
- The collateral will also soon be available on xylem.com as a resource for download by visiting the Parts & Supplies section of on the NA site
- If you have any issues locating or downloading the file, I am attaching a copy of the PDF for easy access.

### Next Steps:

- Thank you for your hard work and continued focus on delivering exceptional value to our customers! Please be on the lookout for other customer success stories that are in the works.
- If you have a specific customer or know of an opportunity to showcase how our pump or treatment products, along with Xylem Genuine Xylem Spare Parts are helping improve our customers' success, please let us know.

This success story is not only a testament to our products and services, but also to the dedication and teamwork that drive meaningful relationships with our customers. It serves as a great tool to share with prospects and clients, highlighting the real-world benefits of partnering with us.